



LEGISLATIVE & GOVERNMENT COMMITTEE

- CIC CHICAGO
- JULY 2010



Committee Members

Stephen Regan	REGAN STRATEGIES
Janet Chaney	CAVE CREEK DEVELOPMENT
Karen Fierst	KERENOR CONSULANTS
Chrisa Hickey	SCENE GENESIS
George Laurie	GREENLEAF
Tony Passwater	AEII
Bob Smith	STORM APPRAISAL & MANAGEMENT SERVICES,
Rick Tuuri	AUDATEX, A SOLERA COMPANY

THE LABOR RATE ISSUE

Repairer and Association Efforts



- ◆ Filing Bills in State Legislature's
- ◆ Individual and Association Legal Efforts
- ◆ Regulatory Approach with State Attorney General's or Insurance Commissioner's
- ◆ Labor Rate Survey's by Associations & Insurers
- ◆ Initiating Discussions with Insurers
 - ◆ Association Efforts
 - ◆ Individual Shop Efforts

◆ Public Relations Campaigns



LABOR RATE PANELIST

- ◆ **Howard Batchelor**: Executive Director, Georgia Collision Repair Association
- ◆ **Jordan Hender**: Executive Director, Washington Metropolitan Auto Body Association
- ◆ **Janet Chaney**: Cave Creek Development
- ◆ **Stephen Regan**: Regan Strategies



#1. Is this a problem that can be solved legislatively?

#2. How effective have legal efforts been? Both short term and long term?

#3. How about state AG's and DOI Commissioner's: Is this a problem they can solve?



#4. How do Labor Rate Survey's work; and can they be helpful?

#5. Have you tried and an open dialogue with insurers, and if so, has it been helpful?

#6. Can public pressure bring about a change in the labor rate?