



Parts Committee

Las Vegas, Nevada

October 30, 2007



Mission Statement

The mission of the CIC Parts Committee is to work towards the establishment of best practices for OEM, recycled/recyclable, remanufactured/reconditioned, and non-OEM parts to facilitate fair, equitable, timely, and quality motor vehicle repairs.



Committee Membership

Bob Smith, Brian Vannoni, Carl Samuels, Dan Morrissey, Dan Young, Dave Barzoff, Don Porter, Dwight Howard, Erica Schaefer, George Laurie, Greg Freeman, Greg McDowell, Herb Lieberman, Jeff Schroeder, Jim Watson, John Bosin, Joseph Olmedo, Julian Hart, Karen Fierst, Keith Manich, Kenn Jarrett, Ken Weiss, Kyle Gallagher, Larry Wood, Mary Lou Lubrano, Mary Lou Silveira, Mel Hunke, Michael Wilson, Michelle Alexander, Nick Scheid, Rick Tuuri, Scott Westbrook, Sheila Loftus, Steve Nantau, Suzanne Royston



Committee Contacts

Chairman

Ken Weiss – kweiss@com-search.com

Vice Chairman

Jim Watson – watson111j@aol.com



Special Presentation

“Understanding ARA Part Descriptions & Damage Codes”

Ginny Whelan

ARA University

www.arauniversity.com

ARA Parts Grading and Description Standards-



Communication Terminology

To grade a body part you must be able to utilize standardized terminology.

Learning how to use a damage locator

Identifying and gaining knowledge of standard units of damage

Learning how to grade a part based on the parts description

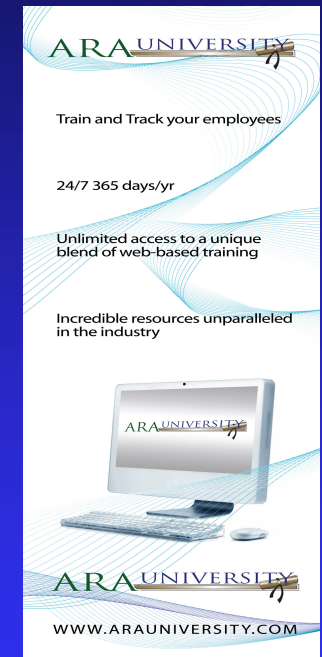
Knowing the difference between an A,B,and C grade body part.

We have a lot to cover so lets get started!



Standardized OEM Recycled/ Used Part Descriptions and Terminology

- This system is intended to improve communication between automotive recyclers and the collision repairer.
- The ARA has developed an online training platform to train recyclers on these standards.
ARAUniversity(ARAUniversity.com)
- Understanding the terms associated with OEM recycled/used parts description and grading
- Comprehending the parts description code format
- Presentation of online Inventory Specialist training
- How the collision repairers can utilize the standardized terminology to make informed OEM recycled part purchases.





ARA Damage Codes

ARA Damage™ Locator

The diagram illustrates 30 numbered locations for damage on various vehicle parts, organized into a grid. Each part is shown with a set of numbers 1 through 9 indicating specific damage zones. The parts and their corresponding numbers are:

- Front Clip:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Radiator Support / Cut:** 1 (LH apron), 2 (LH fender), 3 (LH marker light), 4 (LH headlight), 5 (LH bumper), 6 (LH bumper), 7 (LH bumper), 8 (LH bumper), 9 (LH bumper).
- Grille 1:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Grille 2:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Front Bumper & Header:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Rear Bumper & End Panel:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Hood:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Fender:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Front Door:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Back Door:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Rear Door:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Rear Split Door:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- 2-Dr Quarter:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- 4-Dr Quarter:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- SUV Quarter Panel (2 Door):** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- SUV Quarter Panel (4 Door):** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Pickup Truck Bedside:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Pickup Truck Bed:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Tailgate:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Roof:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Deck Lid:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Hatch:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Tailgate:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Dash Board:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).
- Wheel / Wheel Cover:** 1 (RH apron), 2 (RH fender), 3 (RH marker light), 4 (RH headlight), 5 (RH bumper), 6 (RH bumper), 7 (RH bumper), 8 (RH bumper), 9 (RH bumper).

Automotive Recyclers Association



ARA Parts Description Guidelines

- In order to grade a body part you must be able to analyze the part description.
- The standard body parts description code is
 - Part name
 - 3 character code
 - Description line



THE CODE

- The code has three information standards
- 1. DAMAGE LOCATION
- 2. TYPE OF DAMAGE
- 3. UNITS OF DAMAGE



LETS Go to the ARA University

arauniversity.com





ARA Part Grading Guidelines

■ THE UNIT

Is defined as damage not exceeding the surface area of a standard sized credit card.

**A Grade THE HIGHEST QUALITY PART
1 UNIT OR LESS OF REPAIR
NECESSARY**

**B Grade The second level quality part
Greater than 1 UNIT and are 2 Units or
less of repair necessary**

**C Grade The third level quality part
More than 2 units of repair necessary**

X Grade Not enough data to grade

**NIQ Grade automat downgrade to C negative information or
quality**



Damage types

- B = BURN
- C = CREASE
- D = DENT
- E = BENT
- F = FINISH
- H = HAIL
- J = RIP/Crack
- K=BUCKLE
- L=LIP
- P= Parking Lot Dings
- R=RUST
- S=Scratch-Surface
- T= PAINT PROBLEM
- * =Not Specified



CODE EXAMPLES

- A front door assembly with a parking lot ding in the center of the door 5P1 A Grade
5 Location P parking lot dings 1 unit of damage

Roof with hail damage 5H2 B Grade

Bent Tailgate 2E4 C Grade



Automotive Recyclers Association

Ginny Whelan
President
ARA Educational Foundation
www.arafoundation.org

The screenshot shows the ARA University website interface. At the top, it says "ARA UNIVERSITY". Below that is a banner with a green background. On the left of the banner is a circular logo that says "ARA APPROVED - ARA APPROVED - OVER 60 YEARS OF EXCELLENCE!". In the center is a globe. On the right is the text "AUTOMOTIVE RECYCLERS ASSOCIATION" with "EST. 1947" below it. Below the banner, it says "Join by visiting ARAUniversity.com today." Below the banner is a login section with "USER NAME:" and "PASSWORD:" labels, each followed by a white input field. Below the input fields is a green button that says "Click To Log In". To the right of the login section is a "ARA University Promo" section with a green background. It says "Click Here For Curriculum" and features a smaller version of the circular logo. Below the promo section are three links: "Sponsors" with "ARA Website www.a-r-a.org" below it, "Intro To Virtual Training", and "Subscribe NOW" with an image of a car headlight above it.



Questions?