

**CIC Parts & Materials Committee Electronic Parts Procurement Matrix**

#	Question	APU Solutions (Parts Network)	Car-Part.com (Car-Part PRO w/EMS)	CCC Parts (CCC ONE)	NuGen IT (Parts Online)	OEConnection (CollisionLink)	Overall Parts Solutions (OPS TRAX)	PartsCheck Live (PartsCheck Live)	PartsTrader (PartsTrader)	RealParts.com (RealParts Locator)	uParts (uParts)
1	Can all suppliers/shops participate in your program?	Yes	Yes	Yes	Yes	OE Dealers Only	Yes	Yes	Yes	Yes	Yes
2	How are suppliers qualified to participate in your program?	Shop & Insurer Recommendation	Shop & Insurer Recommendation, Supplier Paid Listing	Shop & Insurer Recommendation, Supplier Paid Listing	Shop & Insurer Recommendation, Information Provider Recommendation, Supplier Paid Listing	Shop Recommendation, Supplier Paid Listing	Shop & Insurer Recommendation, Supplier Paid Listing	Shop Recommendation	Shop Recommendation	Shop & Insurer Recommendation (1)	Shop & Insurer Recommendation, Information Provider Recommendation
3	Are collision repair shops able to specify the suppliers to which they want to send their part quote requests?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
4	What part types can be sourced/ordered?	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned	OEM New Discount OEM Recycled OEM Aftermarket Reconditioned
5	Does the product have the ability to send the entire parts list to the supplier?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes (2)	Yes
6	Are suppliers able to quote part assemblies?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
7	Can suppliers see each other's part price quotes?	No	No	No	No	No	No	No	No	No	No
8	How is part availability confirmed? Select one	Real-time inventory confirmation	Real-time supplier confirmation	Varies (3)	Real-time part database "ping"	Real-time supplier confirmation	Uploaded part database, Real-time part database "ping", Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation (4)	Real-time supplier confirmation
9	How are part conditions confirmed? Select one	Real-time inventory confirmation	Real-time supplier confirmation	Varies (5)	Real-time part database "ping"	Condition is not provided (6)	Real-time part database "ping"	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation
10	How are part prices confirmed? Select one	Real-time inventory confirmation	Real-time supplier confirmation	Varies (7)	Real-time part database "ping"	Real-time supplier confirmation (8)	Real-time part database "ping"	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation

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11	How is part delivery time confirmed? Select one	Real-time inventory confirmation	Real-time supplier confirmation	Varies (9)	Real-time part database "ping"	Real-time supplier confirmation	Real-time part database "ping"	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation	Real-time supplier confirmation
12	Are repairers and suppliers able to include additional comments with their part requests and part quotes?	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both
13	Are repairers and suppliers able to include photographs with their part requests and part quotes?	Repairers & Suppliers both	No	Repairers & Suppliers both	Suppliers only	Repairers & Suppliers both	Repairers & Suppliers both	Repairers only	Repairers & Suppliers both	Repairers & Suppliers both	Repairers & Suppliers both
14	Does your product enable the collision repair shop to make the final decision regarding which parts to buy from what suppliers?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
15	Does your product enable the collision repair shop to send purchase orders to suppliers?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
16	Do suppliers receive repair shop information with part quote requests?	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
17	Can your product manage part returns/credits?	Yes	No	Yes	No	Yes	Yes	Yes	Yes	No	Yes
18	Can your product capture reasons for part returns?	Yes	No	Yes	No	Yes	Yes	No	Yes	No	Yes
19	Can your product retrieve (import) part information from Audatex, CCC and Mitchell?	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell
20	Can your product return (export) part information to Audatex, CCC and Mitchell?	Audatex Mitchell	Audatex CCC Mitchell	Audatex CCC Mitchell	No	No	No	No	Audatex CCC Mitchell	Audatex CCC Mitchell	No

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21	Is your product integrated with any shop management products?	No (10)	Mitchell Repair Center, any shop that reads EMS	N/A	No (11)	Axalta ProfitNet Mitchell ABS/ABS-E Mitchell Repair Center ABW Tracker	CCC One Axalta ProfitNet Mitchell ABS/ABS-E Mitchell Repair Center	No	No (12)	No	No
22	Does your product provide a time stamped audit trail of each element of each transaction?	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
23	Does your product share supplier ratings with collision repair shops?	No	No	Yes	No	No	No	Yes	Yes	Yes	Yes
24	How are your supplier ratings determined?	N/A	N/A	System Captured Analytical Data	N/A	N/A	N/A	Collision Repair Shop Feedback	Collision Repair Shop Feedback, System Captured Analytical Data	Collision Repair Shop Feedback	System Captured Analytical Data
25	Is your product CIECA EMS or BMS compliant?	EMS & BMS	EMS	EMS & BMS	EMS & BMS	EMS	EMS & BMS	EMS	EMS & BMS (13)	EMS	EMS & BMS
26	Is your product available via a compatible smartphone and/or tablet app?	Yes	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes
27	What is your company's basic pay model?	Insurer Pays (14)	Insurer Pays Parts Vendor Pays	Parts Vendor Pays	Insurer Pays	Parts Vendor Pays	Parts Vendor Pays	Parts Vendor Pays	Parts Vendor Pays	Repairer Pays	Free
28	Additional Comments	Yes	Yes	Yes	No	No	No	Yes	Yes	No	No

## CIC Parts & Materials Committee Electronic Parts Procurement Matrix

Cell: K3

Comment: Footnote 1:

Company response included Information Provider Recommendation

Cell: K6

Comment:

Footnote 2:

Comment: Realpart allows recyclers to select their filters to choose the parts they want to

Cell: E9

Comment: Footnote 3: Product is versital. Depending on supplier capability confirmation could be uploaded part database, real time part database "ping" or real time supplier confirmation.

Cell: K9

Comment: Footnote 4: see footnote 2

Cell: E10

Comment: Footnote 5: See footnote 3

Cell: G10

Comment: Footnote 6: N/A - all parts are new OEM

Cell: E11

Comment: footnote 7: See footnote 3

Cell: G11

Comment: Footnote 8: recommends clarification of question in future questionnaires

Cell: E12

Comment: Footnote 9: See footnote 1

Cell: C22

Comment: Footnote 10: currently integrating

Cell: F22

Comment: Footnote 11: in process 2014

Cell: J22

Comment: Footnote 12: PartsTrader will integrate with any system. Sixteen (16) integration projects are currently underway. Each party absorbs its own development costs. No fee to other partner

Cell: J26

Comment: Karen Fierst:

footnote 13: While both BMS & EMS compliant, the platform only allows repair shop initiated BMS transactions via the internet.

Cell: C28

Comment: Footnote 14: Future price model will include supplier

Cell: D29

Comment: Karen Fierst:

Footnote 15: Survey Details: This survey reflects responses between October and December 2013. The survey was developed by the Collision Industry Conference Parts & Materials Committee Electronic Parts Procurement Working Group after vetting questions with select repairers earlier in the year and the CIC Body in July 2013. The initial survey was conducted using an online survey tool between October 23 - 30, 2013. Twelve well-known electronic parts procurement providers were invited to participate--HyperQuest and InfoMedia did not respond. Following a working group review of the original responses, and an opportunity for each responding company to review their original responses and comment, a supplemental survey was developed to clarify the wording in questions #5, 8, 9, 10, & 11, and identify the name of the product for which the survey responses apply. This second survey was conducted online between Dec. 20 - 23, 2013. All 10 original respondents were asked to take part---responses were not received from Overall Parts Solutions. After presentation of the data during the January 2014 CIC all providers were given an opportunity to correct or edit the information. APU, OEConnection, PartsTrader and RealParts provided additional information and/or clarification. The information in this document is current as of February 13, 2014.