



JANUARY 2025



**COLLISION
INDUSTRY
CONFERENCE**

**ATTENDEE
PROGRAM**

LEVEL ONE SPONSORS



AkzoNobel

AUTEL[®]



**THANK OUR
SPONSORS!**



LEVEL TWO SPONSORS

3M Automotive
Aftermarket
ABRA Auto Body Repair
Audi of America
Auto Care Association /
PBES
Automotive Body Parts
Association (ABPA)
Automotive Recyclers
Association
BodyShopJobs.com
Byline Bank
CarADAS Solutions
Car-O-Liner
CARSTAR
CCC Intelligent
Solutions
Certified Collision
Group
Chief Collision
Technology
Collision Advice
Crash Champions
CSN Collision
DEKRA
Entegral
Findpigtails.com
Fix Auto
Focus Advisors
Ford Customer Service
FUSOR Repair
Adhesives
General Motors –
Customer Care
& Aftersales
Gerber Collision &
Glass

Harry's Auto Collision
Center
HeadlightsDepot
Hunter Engineering Co.
IAA
ITW Evercoat
JTAPE
KECO Body Repair
Products
Kent Automotive
Liberty Mutual
Mercedes Benz USA
Mitchell International
National Coatings &
Supplies
Nexsyis Collision
Nissan Americas
Norton|Saint-Gobain
Opus IVS

Performance Radiator
Polyvance
ProColor Collision
ProSpot International
Revw
Snapsheet
Spanesi
Spark Underwriters
State Farm Insurance
Stellantis – MOPAR
Collision
Subaru of America
Tractable
TRANSTAR
U-Pol

**Interested in becoming a
CIC Sponsor?
visit ciclink.com**



TABLE OF CONTENTS

CIC SPONSORS	2
About CIC Chairman Dan Risley	7
Participant Guidelines	12
Meeting Agenda for January 22	16
Current Committees.....	20
Anti-Trust Statement.....	26
Upcoming Events Schedule.....	30
Work Products	34
About CIC - Mission, Vision.....	38
Past Chairs	43



About Dan Risley

2024-2025 CIC Chairman

Dan is currently the Vice President of Quality Repair and Market Development for CCC Intelligent Solutions. He has spent the past 30 years working in the collision repair industry, where he began working in a family-owned collision repair facility in Chicago, Illinois. Upon leaving the family business, he started his career working as a sales and service representative for BASF and later as the director for Allstate's Good Hands Repair Network.

Prior to working for CCC, he was fortunate to spend over ten years as the Executive Director of the Society of Collision Repair Specialists (SCRS) and President of the Automotive Service Association (ASA). In 2021, he was inducted into the collision industry's hall of fame (Hall of Eagles).

Over the course of his career Dan has held various leadership positions in the industry such as the President of the Collision Industry Foundation, CIECA board member, NABC board member, co-chair of the CIC Database Access Privacy and Security Committee and moderator/producer of the MSO Symposium.

Dan attended his first CIC meeting in 1999 in Kansas City, Missouri. He attributes a lot of his professional growth and success to the past twenty plus years attending CIC and working amongst the leadership in the collision repair industry.

Dan added, "I've been extremely fortunate to not only attend CIC but witness change in the industry derived from these meetings. I've witnessed the leadership, representing ALL the industry's stakeholders, come together to professionally discuss sensitive topics and problem solve. As the CIC Chairman and meeting facilitator, it is my goal to not only continue the legacy of industry collaboration but bring it forward with the help, guidance and mentorship that was given to me from so many industry leaders."



RAE®

XPress 800

INDUSTRY EXPERTS



More than just a European rivet gun - it's the industry standard for everyone.

RAE Riveting Solutions



OEM Equipment
Sales & Support



Repair & Routine
Maintenance



In-Shop
Training



Precision Tools for Professional Repairs.

Scan to discover our full catalog.



(800) 328-7855




www.raeservice.com



websales@rae1.com

FOLLOW US





92%
Your Bodyshop KPI

Transform *the way you work*

Refinish+ is AkzoNobel's digital platform for vehicle refinish businesses to help optimize business performance.

Via single sign on you can access all AkzoNobel's digital solutions, with the option to integrate third party software for a seamless digital experience. Set KPIs, track business performance, and benchmark your bodyshops, Refinish+ transforms data into insights.

Ready for digital transformation?
Find out more at www.refinishplus.com

Refinish+

The digital home of your body shop

AkzoNobel



AirPro
DIAGNOSTICS

AirPro Diagnostics offers the most advanced remote scanning, diagnostic, programming, and ADAS calibration solutions available.

- ★ Affordable in-house solutions, including the **Auggie** mobile ADAS calibration system
- ★ Industry-leading Response Time under **70 seconds**
- ★ Your business wins with a **99.6% success rate** in services and calibrations
- ★ **US-based** Brand Specialists
- ★ Coverage on **98%** of all vehicles, including 2025 models



Auggie

Call today and switch for
as little as \$0 down!
(904) 717-1711



AirProDiagnostics.com • info@airprodiag.com • (904) 717-1711



FOR ENTRY-LEVEL COLLISION REPAIR EDUCATION YOU CAN COUNT ON, COUNT ON **I-CAR**[®]

The I-CAR Academy curriculum is designed to prepare entry-level technicians for a promising career in collision repair. Combining an intuitive online experience with guided hands-on learning, I-CAR Academy empowers technicians with the skills they need to become productive members of a shop team.

Consistent entry-level education and recognition across schools and shops will enable smoother transitions to the workforce, helping to bolster industry onboarding and retention efforts.



LEARN MORE

at [i-car.com/academy](https://www.i-car.com/academy)

The CIC exists for the benefit of the entire collision industry. No preference is given to any industry segment or constituent. All are welcome and all are encouraged to participate. CIC seeks to create an environment that fosters the free exchange of ideas with a common goal of improving the collision industry. Only where participants commit to norms of mutual respect, civility and courtesy, can this environment exist in its most productive form.

Accordingly, all attendees of the CIC are asked to abide by the following code of conduct:

- **Be active - get involved!** Find a subject that is interesting to you and get on the committee! Any participant can join any committee.
- **Please... use microphones!** Introduce yourself and the company you are with, speak clearly to ensure everyone can hear you. Please refer to: "Open Microphone Standard Operating Procedures".
- **All participants shall be treated with dignity.** Verbal abuse or harassment, including comments that are insulting, threatening or slanderous will not be tolerated.
- **Never use group pressure** to embarrass or force an outcome or decision that clearly requires further deliberation. Participate and encourage participation.
- If you would like a question asked and fear potential retribution, we encourage you to approach any of the CIC past chairs. They will ensure your question is presented (if appropriate) and will ensure anonymity.
- **committee input should go through committee chair.** Protocol would ask that any new material / discussion be shared with the Chairman prior to presentation. The committee chairman and their contact information can be located on page 7 of this program, or at ciclink.com.
- Use this forum as an opportunity to network with other industry members.
- During all aspects of CIC meetings, all participants shall abide by the Federal Anti-Trust laws. A copy of the CIC Anti-Trust Policy can be found on page 22 of this program, or at ciclink.com.
- **Videotaping or streaming of any kind with any type of device is strictly prohibited at CIC meetings.** Audio recording is allowed only by the trade media and audio tapes are to be destroyed upon completion of their writings. Anyone found recording without the express permission of the CIC Chairman will be asked to discontinue and asked to leave the meeting; the recording will be confiscated or deleted.

<https://ciclink.com/participant-guidelines/>

Meeting Polling, AV Coordination and Virtual Support proudly provided by:

Data on the Spot



833-368-7123

www.dataonthespot.com

AUTEL MAXISYS

COLLISION SIMPLIFIED

A WORKFLOW-DRIVEN SOLUTION FOR A COMPLICATED PROCESS



MAXISYS ULTRAADAS

MAXISYS IA900AST

All systems health check, digital vehicle inspection, 3D wheel alignment, and step-by-step ADAS calibration instructions in a single system, investment, and workflow.

ADAS BAY MAX LIFT

Specially designed for all-systems ADAS calibration, while providing safer and more efficient mechanical repair and wheel alignment in a single standard repair bay space.



AULS12ALOR1T, AULS14ALOR1T

CHECK OUT OUR ADAS COLLISION WEBINAR LIBRARY



WATCH NOW



1.855.288.3587
USSUPPORT@AUTEL.COM



AUTEL ACADEMY TRAINING
autel.us/academy

WEB: AUTEL.COM
FOLLOW US: @AUTELTOOLS

AUTEL

Drive Profitability at Your Collision Shop

Solutions for the modern collision repair business:



Parts Ordering
collisionlink®
Trax™



Repair Planning
estimateIQ
repairlogic™



OEM Certifications
CERTIFIED REPAIR NETWORK
evhandlingqualified

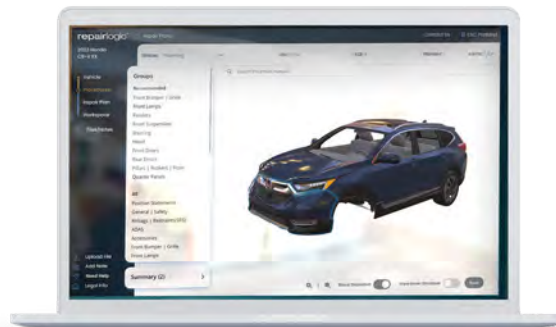


Performance Services
qualitycoaching
repairconsulting



Download the Repair Planning Field Report^{V4}

Learn how RepairLogic helps repairers identify procedures and operations they otherwise would have missed.



Scan the QR code to learn more about all the OEC Collision Shop Solutions



[OEConnection.com](https://oeconnection.com)

TRANSFORM YOUR COLLISION CENTER WITH THE POWER OF DRIVEN BRANDS

At Driven Brands, we support independent ownership with the resources of the largest automotive service network in North America. As an owner, you'll keep control while benefiting from our tools, technologies, and buying power.

Partnering with Driven Brands gives you:

- **Unmatched Support**
Leverage our network of 4,100+ locations across 14 countries.
- **Leading Tools & Technologies**
Access state-of-the-art equipment and solutions.
- **Better Buying Power**
Enjoy improved rates on supplies and materials.
- **Comprehensive Training**
Keep your team ahead with the latest industry knowledge.
- **Revenue Growth**
Our proven model drives consistent profitability.

Join Driven Brands and grow your business with a global leader.

Contact Lori Kroeger at lori.kroeger@drivenbrands.com to learn more.

***Driven*Brands®**



WEDNESDAY, JANUARY 22 (Pacific Daylight Time)

Hilton Palm Springs 400 E Tahquitz Canyon Way, Palm Springs, CA, United States

- 8:00a** **Opening Introduction** [Dan Risley]
CIC Kick Off, from the CIC Chairman
- 8:15a** **Marketing Council** [Jordan Hendler]
Industry Engagement, CIC Announcements - *A showcase of industry engagement in industry meetings and issues, and how representation at the national events is critical to all segments. Attendee welcome, housekeeping and marketing insights to start the day.*
- 8:35a** **Special Presentation** [Jeff Peevy]
Consumer Focus: the CIC “Empty Chair” - *Considerations of our industry interactions with the Consumer Segment, endeavoring for safe and quality repairs, and the representation within the Conference.*
- 8:50a** **Parts & Materials** [Aaron Schulenburg, Jeff Wildman]
Understand Air Quality Management District amendments to Low-VOC refinish regulations -
After holding multiple public workshops, the South Coast Air Quality Management District Governing Board has approved a plan in that portion of California to phase out the use of specific solvents in low-VOC paint manufacturing, due to a recent toxicity report from the California Office of Environmental Health Hazard Assessment. Representatives from South Coast AQMD, the American Coatings Association, PPE manufacturers and collision repair facilities will present and discuss the rule changes and what they mean to the industry. This will be the most current information on a regionally relevant presentation that has the potential to have wide-reaching impact with potential to affect the repair and refinish industry across North America.
- 9:50a** **Q&A and Open Mic** - *Reserve promotional announcements for final Open Mic.*
- 10:00a** **MORNING BREAK** - *Thank Our Sponsors!*
- 10:30a** **Estimating & Repair Planning** [Danny Gredinberg, Erin Solis]
P Page Updates! What’s New? - *This session will break down the recent updates in various sections within the Guide to Estimating. Topics include: Special Precautions, Estimated Work Time Premise and Refinishing Procedures. With better understanding of the new update, this may address some of the longstanding daily conversations.*
- 11:00a** **OEM Industry Relations** [Liz Stein, Ron Reichen]
Collision Center Certification Updates, What Everyone Needs to Know - *The Automotive Manufacturer Certification programs continue to evolve during this panel you will hear from the Automotive Manufacturers and program administrators who will share any new requirements or changes to their Certification program, what new programs or initiatives are helping to educate consumer awareness about using a shop that is OEM Certified.*

- 11:50a** **Q&A and Open Mic** - Reserve promotional announcements for final Open Mic.
- 12:00p** **LUNCH BREAK**
- 1:30p** **Emerging Technologies (Digital)** [Chuck Olsen, Greg Peeters]
ADAS Safety Standards and Modified Vehicles - This presentation will cover aftermarket modified vehicles, ADAS calibrations and performance test results from SEMA Garage Detroit. What the results indicate and how this may affect upcoming ADAS safety standards and what this means to repairers and shops who perform these modifications.
- 2:15p** **Repair Process & Procedures** [Kye Yeung, Barry Dorn]
Measuring for Liability - A panel of industry leaders will look at inconsistencies in vehicle measuring across the industry, and as an integral part of the repair process. When liabilities present themselves during repair; created when measurements are done improperly or not at all. Effects to structural alignment, parts, safety systems and more will be topically reviewed.
- 3:00p** **Q&A and Open Mic** - Reserve promotional announcements for afternoon Open Mic.
- 3:15p** **AFTERNOON BREAK** - Thank Our Sponsors!
- 3:45p** **Special Presentation** [Paul Barry, CIECA]
CIECA API Standards (CAPIS), and the industry impact - The Collision Industry Electronic Commerce Association (CIECA) will provide information about the latest CAPIS - the CIECA API Standards - impact on various segments of the industry, as implementation rolls out as part of their mission to provide standards for data to be used for developing APIs and web services.
- 4:10p** **Data Access, Privacy & Security** [Trent Tinsley, Pete Tagliapetra]
Updates on Data Legislation and Litigation - The Data Access, Privacy and Security Committee will present the status of various legislation and litigation surrounding customer information and data privacy in the United States.
- 4:40p** **Q&A and Open Mic** - Promotional announcements for this Open Mic!
- 4:55p** **Closing Comments, Adjourn** [Dan Risley]
- 6:30p** **CIC Reception**

Partnering with
Axalta is much
more than
just switching
paint systems.

It's a better way
of doing business.

You will experience the Axalta difference of Quality,
Performance, Conversion and Service to help fuel
your growth, improve shop performance and extend
your strong culture across all your locations.



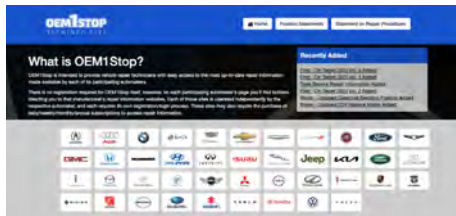
Collision Repair?

All the Answers are Here ...

Whether you're a collision repair technician or a post-crash vehicle owner in need, all the information required to enable a complete, safe and proper repair is accessible via a click of the mouse.

For Collision Repair Technicians

OEM1Stop provides vehicle repair technicians with the easiest access to the most up-to-date repair information available from each of its participating automakers (over 40).



OEM1STOP
TECHINFO SITE



www.OEM1Stop.com

For Collision Repair Consumers

Crash Repair Info educates post-crash vehicle owners on the benefits of OE crash parts, consumer rights, choosing the right body shop and more.



CRASHREPAIRINFO
COM



www.crashrepairinfo.com

For Information About Counterfeit Parts

A2C2.com details the growing problem of counterfeit auto parts and automakers' efforts to eliminate this threat to the health and safety of U.S. motorists.



A2C2 / Automotive Anti-Counterfeiting Council



www.A2C2.com

DEFINITIONS [Chris Evans, Barry Dorn]

EMERGING TECHNOLOGIES

[Greg Peeters, Chuck Olsen]

EMERGING TECHNOLOGIES, ANALOG

[Scott VanHulle]

ESTIMATING & REPAIR PLANNING

[Danny Gredinberg, Erin Solis]

FUTURE DISRUPTIONS

[Gabriel Morley, James Spears]

GOVERNMENTAL

[Bob Redding, Janet Chaney]

HUMAN RESOURCES TASK FORCE

[Cory King]

INDUSTRY RELATIONS

[Jim Keller, Ron Reichen]

INSURER-REPAIRER [Jim Keller, Brandon Cruz]

OEM-REPAIRER [Liz Stein]

MARKETING COUNCIL [Jordan Hendler]

DATA ACCESS, PRIVACY & SECURITY

[Trent Tinsley, Pete Tagliapetra]

PARTS & MATERIALS

[Aaron Schulenburg, Jeff Wildman]

TALENT POOL & EDUCATION [Bud Center]

REPAIR PROCESS & PROCEDURES

[Kye Yeung, Barry Dorn]

<https://ciclink.com/committees>

MADE YOU LOOK.

That's because print advertising works.
Especially when it's connected to a powerful trade association.

For over 30 years, Greco Publishing has partnered with the best of the industry to provide trade associations a voice, and to give advertisers a direct outlet to reach buyers.

Today's shop is inundated with solicitations; advertising with Greco Publishing breaks through the noise to align your company as an association ally, and **get you in front of your next customer.**

**PRINT ADVERTISING WORKS.
LET US SHOW YOU HOW.**

(973) 667-6922

@grecopublishing

info@grecoPublishing.com



PUBLISHING | EVENT MANAGEMENT | ASSOCIATION ADMINISTRATIVE SERVICES | PUBLIC RELATIONS

The CIC Attendee Program is proudly produced for the Collision Industry Conference by Greco Publishing

LKQ Refinish

Canada

Locations: 40
Employees: 100
Customers Served: 800

UK

Locations: 28
Employees: 184
Customers Served: 6,000

Europe

Locations: 500
Employees: 100
Customers Served: 12,000

USA

Locations: 220
Employees: 500
Customers Served: 30,000

LKQ is a leading global distributor of paints, coatings, and related materials for the automotive collision and industrial finishing industries. Originating from the Keystone Automotive Paint, Body, and Equipment (PBE) sector and strengthened by our recent FinishMaster acquisition in North America, our newly established LKQ Refinish division is committed to delivering top-quality products, reliable service, and helping support the success of your business.

With trusted brands and an experienced team, LKQ Refinish offers everything you need to clean, repair, finish, or paint your next project.



Scan to learn more.

AkzoNobel



valspar



LKQ Refinish

FOLLOW US!

LKQ-Refinish.com | 1.866.LKQ.CORP

HIGH QUALITY USED PARTS

URG's [AUTOPARTSEARCH.COM](https://www.autopartsearch.com) CONNECTS YOU TO OVER 74 MILLION PARTS FROM OVER 700 PROGRESSIVE U.S. & CANADIAN RECYCLING YARDS.




SELECT & BUY PURCHASE WITH CONFIDENCE, KNOWING YOU'RE SELECTING THE CORRECT PART FROM OUR EXTENSIVE DATABASE COMPRISING OVER 31 MILLION PART IMAGES AND 46 MILLION VEHICLE IMAGES.

EXTENDED WARRANTIES GAIN PEACE OF MIND AND CONFIDENCE IN YOUR PURCHASE WITH THE FINANCIAL PROTECTION OF A WARRANTY. YOU CAN BE ASSURED THAT OUR SELLERS STAND BEHIND THE RELIABILITY OF THEIR PRODUCTS.

FAST DELIVERY OUR COMMITMENT TO SWIFT SERVICE ENSURES THAT YOU RECEIVE RELIABLE COMPONENTS PROMPTLY, SO YOU CAN GET YOUR CUSTOMER BACK ON THE ROAD WITH CONFIDENCE.

INTEGRATE AND RECEIVE USED ROE DATA INTO YOUR SYSTEM. AVAILABLE IN ACES & HOLLANDER FORMATS, AS WELL AS OPTICAT.

STREAMLINE YOUR RECYCLED PARTS
PROCUREMENT PROCESS ::

SUPPORT@U-R-G.COM 303-367-4391 U-R-G.COM    BY RECYCLERS | FOR RECYCLERS

URG

UNITED RECYCLERS GROUP®

Rise above them all with 100 Line.



A brand of BASF –
We create chemistry

Lead the industry by becoming the fastest, greenest and most colorful –
with 100 Line.



100 Line leads the industry in every way so you can fly higher than anyone. With up to 40% shorter process times it's the fastest in the industry.¹ You can match every single color with 100% accuracy thanks to the world's most comprehensive color database. And when it comes to VOC levels, 100 Line outperforms them all, remaining under 250g/l, which is 40% below the legal limit, and maintains this low level regardless of temperature conditions. More speed, more color, more sustainability. Soar above them all with 100 Line.

basf.refinish.com/glasurit.

¹ Compared to a standard basecoat line in the market.

Glasurit is a registered trademark of BASF
©2024 BASF Corporation
AD7230GE | BASF | Digital | Printed in USA | 12.2024

Go the extra mile for your customers

Become a Nissan Certified Collision Center

Provide customers the peace of mind knowing repairs are being made by expertly trained technicians using the latest procedures, tools, equipment, and Genuine Nissan parts.



- Nationwide shop locator
- Access to Nissan TechInfo
- Comprehensive training program
- And much more



Contact: getnissancertified.com or call 949.221.0010.

The Nissan names, logos and slogans are trademarks owned by or licensed to Nissan Motor Co. Ltd. and/or its North American subsidiaries. Always wear your seat belt and please don't drink and drive. ©2024 Nissan North America, Inc. All rights reserved.



Automotive Body Parts Association

www.autobpa.com



Join the Leading Association for Automotive Collision Replacement Parts

Committed to Quality and Service in the Automotive Industry

The Automotive Body Parts Association (ABPA) represents manufacturers, distributors, and suppliers in the automotive body parts industry with our members dedicated to serving the collision repair industry with quality replacement parts, backed by dependable service and fair prices.

Become a member today and gain access to exclusive resources, industry insights, and networking opportunities.

Contact Information

Email:
info@autobpa.com

Phone:
1-800-323-5832

Join the ABPA:

Scan the QR code to the right,
or visit: <https://www.autobpa.com/membership/join/>





CREATE A LASTING
ADVANTAGE WITH
THE INDUSTRY'S
MOST FLEXIBLE
SUPPLY CHAIN



200+ ACCOUNT MANAGERS

185+ STORES

60+ TECHS

42 STATES COVERED

9 INDUSTRIES COVERED

VISIT NCSSSI.COM FOR MORE INFO

PARTNERED WITH THE **BEST SUPPLIERS** IN THE INDUSTRY



Entegral for Repair Facilities

We built Entegral to serve the claims and repair needs of the world's largest rental car provider —Enterprise Holdings, and it has helped us improve service around every turn.

Now we're ready to do the same for you.

CONTROL

- Organize repair facility profile information
- Streamline new program invitations
- Track and display new, moved or replaced equipment
- Store and access expansion or facility updates

TRANSPARENCY

- Improve visibility of your shop to potential referral sources
- Access 3rd party validated certifications

EFFICIENCY

- Centralize profile management for multiple locations
- No need to re-key information to multiple programs
- Market your shop with downloadable profile information

OPPORTUNITY

- Improve scouting visibility for OEM Candidate programs
- Improve consideration for out of network referrals

For more information visit:
Entegral.com/repairfacilities



© 2021 Entegral powered by Enterprise Rent-A-Car

Please be advised that at any and all meetings the following guidelines for conduct shall be established and followed:

No participant shall be allowed to discuss any subject relating to prices charged, discounts offered of any nature, hourly rate, employee benefits, or assignments made with third party entities. Should any discussion of these items take place, said participant will be asked to refrain immediately, disregarding any pursuant discussion, and should said party deny such request, the meeting will be immediately disbanded.

All participants are herewith notified that the materials presented herein are not to be construed as information or direction to take concerted actions. The information can be utilized by individuals acting within their own judgment, making sound business decisions, without agreements with other participants of this meeting.

This notice is hereby read with regard to laws governing this conduct.



TOUCH THE FUTURE OF PLASTIC WELDING

Introducing the Nitro-Fuzer® Touch, the industry's most advanced nitrogen plastic welder. The Touch revolutionizes plastic welding with its digital touchscreen controls, programmable welding presets, and real-time gas-flow temperature monitoring. The future is at your fingertips.



polyvance.com
800.633.3047



Scan for
more
information



Scan to
request a
demo



CALIBER

COLLISION | GLASS | FLEET

Your trusted repair partner
for 27 years and counting.

Fulfilling our Purpose:
Restoring the Rhythm of Your Life®

Stay Ahead of the Curve.

Explore the latest industry
insights and trends at

caliber.com/insights

or scan the QR code to learn more.



Driving Safety, Precision, & Trust

As the nation's leader in ADAS calibrations and advanced diagnostic services, Protech Automotive Solutions partners with collision repair shops to deliver the highest standard in vehicle safety and performance. With the largest network of static-certified centers, cutting-edge technology, and OEM-compliant solutions, we ensure every vehicle is restored to pre-accident condition.

Why Protech?

- **Industry Leadership:** Trusted by OEMs, insurers, and repair shops nationwide.
- **Unmatched Expertise:** Delivering more calibrations and diagnostics than anyone else in the industry.
- **Comprehensive Solutions:** Car-side static and dynamic calibrations, advanced diagnostics, and remote programming tailored to modern vehicle complexities.
- **National Reach, Local Presence:** With the industry's largest mobile service fleet and a consistent approach nationwide, we're wherever you need us, delivering seamless, top-tier service.

Visit protechautomotivesolutions.com to learn more.



REV UP YOUR BUSINESS!

FIND YOUR NEXT EMPLOYEE AT
BodyShopJobs.com



For the Industry By the Industry

Make the collision repair experience better today
THAN IT WAS YESTERDAY.

CSN Collision safely repairs more than 230,000 vehicles a year helping drivers get back on the road with the trust and comfort of knowing their vehicle has been returned to like new condition.

Since 2002, CSN Collision has grown to become one of the leading collision repair networks with over 300 collision repair centers across North America. Visit csncollision.com for more information.



ADAS MASTERY ASAP.

Streamline repairs and optimize accuracy. Our ADAS MAP software integrates with CCC, DriveSafe, and CoPilot to provide VIN-specific ADAS calibration identification and OE service information, optimizing estimate accuracy, streamlining repairs, and justifying reimbursements.



OPUS | IVS

Accurate estimates, streamlined planning, and reimbursement confidence. OpusIVS.com

Watch a LIVE ADAS Calibration

Tired of subletting ADAS calibrations? Join us online for a live demo of the MD-TS21 target system and see just how simple, quick and precise ADAS calibrations can be.

During this live ADAS demonstration, we'll show you how to:

- › Set up the calibration in less than 12 minutes
- › Calibrate cameras, blind-spot monitors and radar sensors
- › Minimize errors with the help of a gamified user interface



Watch a Live Calibration Online

Call [800.238.9111](tel:800.238.9111) Visit info.mitchell.com/CIC-calibrate-live



©2024 Enlyte Group, LLC.

 **mitchell**
AN ENLYTE COMPANY

JANUARY 2025

Hilton Palm Springs - Palm Springs, CA

MONDAY, JANUARY 20

- 1pm - 5pm CIF Board of Trustees Meeting
- 11am Second Annual NABC Gala and 30th Anniversary
Celebration (*Renaissance Esmeralda Indian Wells*)

TUESDAY, JANUARY 21

- 2pm - 5pm SCRS Open Board Meeting
- 5pm - 6:30pm WIN Meet-up (*offsite, Blue Coyote Grill*)
- 6:30pm - 9:30pm Collision Industry Foundation 14th Annual
Charity Event: "Cocktails For a Cause"
(*Agua Caliente Casino*)

WEDNESDAY, JANUARY 22

- 6:30am Collision Industry Prayer Meeting

8am - 5pm **collision industry conference**

6:30pm **collision industry conference reception**

THURSDAY, JANUARY 23

- 8am OEM Collision Repair Roundtable **Invite Only**
- 9am - 12pm CIECA Board of Directors Meeting

RELATED MEETINGS DISCLAIMER – the Collision Industry Conference has no control over the above related meetings, their content, conduct or protocols. Should you have any concern over content or protocols, please contact the organization directly.

JAN. 2025 & Upcoming EVENTS SCHEDULE

APRIL-MAY 2025

Greater Richmond Convention Center - Richmond, VA

TUESDAY, APRIL 29

7:30am - 6pm

OEM Collision Repair Roundtable

Invite Only

WEDNESDAY, APRIL 30

8am - 12pm

CIECA Board of Directors Meeting

12pm - 5:30pm

Collision Industry Conference

5:30pm - 6:30pm

SCRS Board Elections

6:30pm

**Collision Industry Conference
Reception**

Visit **www.ciclink.com** to see
full schedule

*schedule subject to change

THURSDAY, MAY 1

6:30am

Collision Industry Prayer Meeting

8am - 12:30pm

Collision Industry Conference

2pm - 5pm

SCRS Open Board Meeting

6:30pm - 8:30pm

SCC Kick Off Dinner

FRIDAY, MAY 2

8:30a - 5:30pm

Collision P.R.E.P. Education

10am - 5pm

Southeast Collision Conference

SATURDAY, MAY 3

8:30a - 3:30pm

Collision P.R.E.P. Education

9am - 3pm

Southeast Collision Conference



Revv identifies every required **ADAS** calibration with supporting documentation

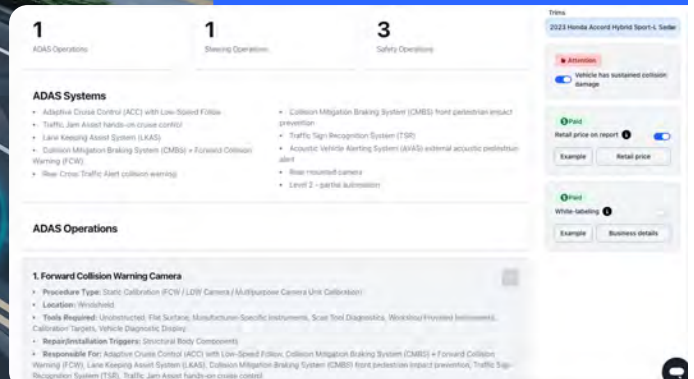
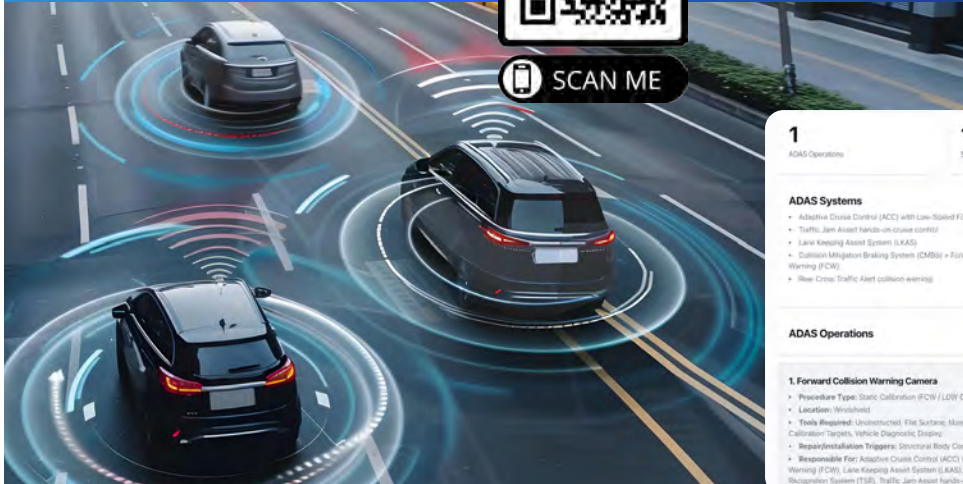


SCAN ME

Revv is an end to end solution for ADAS calibration shops

- Precise Calibration Identification
- Seamless Integration
- Custom Invoicing

Enjoy Your Initial Ten Reports at No Cost!



3M Science. Applied to Life.™

3M™ Clean Sanding System

Transform your shop today.



Learn more about the 3M™ Clean Sanding System



Copyright 2024 by 3M. All rights reserved. 3M is a trademark of 3M Company.

WHEN YOU SCREAM "CRASH," WE COME TO THE RESCUE.



Instant Quotes

Shops face ever-growing challenges today, especially:

The inability to streamline low-value work

Technicians are often diverted to writing estimates instead of doing repairs.

An influx of unprepared customers

Customers often don't realize how expensive even minor repairs can be.

Ever-increasing technician shortages

Staff are spread thin, limiting potential productivity gains across shops.

Using Tractable's Instant Quotes increases your shops' operating efficiency by reducing the estimate work required of your staff, providing your customers with accurate repair quotes on their phones – from anywhere, at any time.



Tractable



Acquire customers 24/7

Offer repair quotes any time – without requiring prospective customers to drive into your shop.



Prioritize higher-margin work

Prioritize low- or medium-impact vehicles over heavily damaged ones.



Boost staff productivity

Focus your staff on the highest-value work.



Strengthen market position

Reduce dependency on leads from insurer DRP work in favor of attracting independent repair work.



Improve estimate consistency

Write more consistent preliminary estimates across all your locations.



Customer takes photos of damage to their car



The AI generates an accurate repair quote immediately



Customer books repairs at your shop right from the Tractable app

Get a demo



For in-person attendees, check out all work products at
<https://ciclink.com/work-products>

Golden Rules of Data Protection and Sharing

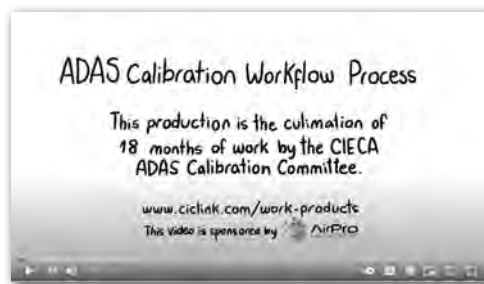
<https://www.ciclink.com/wp-content/uploads/2021/01/2020-11-Golden-Rules-of-Data-Protection-Sharing.pdf>

calibration Workflow Process Document

<https://www.ciclink.com/wp-content/uploads/2020/12/Calibration-Workflow-Complete.pdf>

calibration Workflow Process video, donated by AirPro Diagnostics

<https://www.youtube.com/watch?v=YN2mf4I5FqM>



Quick start Guide Pre-and Post Scanning

<http://www.ciclink.com/wp-content/uploads/2018/08/CIC-Quick-Start-Guide-Pre-Post-Scanning.pdf>

Wiki Glossary of Terms for the collision industry

<http://www.ciclink.com/wiki-introduction/>

Definition - Feather Prime and Block (2006)

<http://www.ciclink.com/wp-content/uploads/2018/08/FeatherPrimeBlock.pdf>

Collision Repair Provider Definition (2017)

<http://www.ciclink.com/wp-content/uploads/2013/10/CIC-Collision-Repair-Provider-Definition-2017.pdf>

Electronic Parts Procurement Matrix - Parts Committee (2014)

http://www.ciclink.com/wp-content/uploads/2014/04/CIC_Parts_Materials_Comm_Electr_Parts_Procure_Matrix_FINAL2-13-14.pdf

Best Practices Guidelines for Digital Imaging

<http://www.ciclink.com/archive/BPDigitalImaging.pdf>

DISCLAIMER: The Collision Industry Conference (CIC) expressly disclaims any warranties or guarantees, expressed or implied, and shall not be liable for damages of any kind, in connection with the material, information, or procedures set forth in this document or for reliance on the contents of the document. In issuing this information, the Collision Industry Conference (CIC) is not engaged in rendering legal, repair, or other professional services. If such services are required, the services of a competent professional should be sought.

Consider becoming a Subaru Certified Collision Center.

Subaru of America, Inc. is pleased to announce the Subaru Certified Collision Network (SCCN) – an initiative designed to provide quality collision centers for our growing family of Subaru owners.

Your participation in this Network will help reinforce our commitment to safety and customer service by acquiring the appropriate training, tools, and equipment to properly repair Subaru vehicles to pre-collision quality.



What are the benefits of participation in the Network?*

- ✓ Direct relationship with the manufacturer
- ✓ Dedicated Certified Collision Team
- ✓ Authorized Subaru Certified Collision Center marketing materials, including digital online media
- ✓ Complimentary access to Subaru Technical Information System (STIS) repair procedures
- ✓ Listing in the Subaru Certified Collision Center locator on Subaru.com and MySubaru
- ✓ Referrals from Subaru Retailer Partners (where applicable)
- ✓ Multi-Vehicle Repair Quality and Production Assessment
- ✓ Custom CSI survey developed by SureCritic



Visit <https://www.subaru.com/certifiedcollision>

Please see Program Terms & Conditions, and the Operating Standards for further details. **These benefits become available after you agree to follow the Program Terms & Conditions of the Subaru Certified Collision Network.

autocare[®]
CONNECT

MAY 12-15, 2025
PHOENIX

ACPN | **pbcs** | **yang** | **SPRING LEADERSHIP**

- > Ignite Innovation
- > Foster Collaboration
- > Accelerate Industry Growth

REGISTER NOW

autocare.org/connect

Auto Care's largest learning experience



NORTON

SAINT-GOBAIN

THE PROFESSIONAL PAINTER'S CHOICE

PREMIUM AUTOMOTIVE MASKING TAPE



Learn more about Norton Premium
Automotive Making Tape



L2E PREMIUM

GPR

The least invasive
collision repair
method available



KECOTABS.COM

THE INDUSTRY'S MOST EXTENSIVE LINE OF COLLISION REPAIR EQUIPMENT.

EVERYTHING YOU NEED FOR TODAY'S REPAIRS AND TOMORROW'S.

To learn more about how our equipment can prepare you for the next generation of collision repair, plus boost your efficiency (and profits), contact your local CHIEF distributor.



800-445-9262

Need assistance or have questions? We're here to help:

Sales: salesorders@chiefautomotive.com

Technical Support: techsupport@chiefautomotive.com

SPECIAL Q1 2025 SAVINGS ON RIVET GUNS AND SPOT WELDERS!
SEE YOUR CHIEF DEALER FOR DETAILS.



www.RotarySolutions.com



LIFT COVERAGE WHILE LOWERING RATES



SPARKUW.COM

SPARK UNDERWRITERS IS A REGISTERED SERIES OF MISSION UNDERWRITING MANAGERS, LLC. MISSION UNDERWRITING MANAGERS, LLC IS A LICENSED INSURANCE AGENCY, NPN 19970643, THAT SELLS VARIOUS PROPERTY AND CASUALTY INSURANCE. MISSION UNDERWRITING MANAGERS, LLC DOES BUSINESS IN CALIFORNIA AS MISSION SPECIALTY RISK SERVICES, LLC, IN NEVADA AS MISSION SPECIALTY RISK SERVICES, AND IN UTAH AS MISSION SPECIALTY RISK INSURANCE SOLUTIONS LICENSE #6005417. FOR A COMPLETE LIST OF LICENSES, VISIT SPARKUW.COM

The Collision Industry Conference (CIC) is a forum made up of participants from all industry segments for the expressed purpose of discussing and exploring the issues that occur among them. Through discussion and research during meetings and extensive interim committee work, CIC attempts to form consensus on various issues, aware that all such findings are nonbinding and voluntarily accepted. CIC is not a trade association.

The meetings are open to all interested individuals of all segments of the industry to include repairers, insurers, paint and material companies, equipment, vehicle manufacturers, data providers, representatives of trade associations, anyone with an interest in creating a more professional industry. Each agenda has time set aside for participants to publicly address their concerns that are not on the published agenda through the time set aside as "open microphone". The Past Chair's committee is charged with the duty of appointing the succeeding CIC Chair.

VISION: A collision industry in which all segments work together to enable a complete, safe, and quality repair.

MISSION: A forum where collision industry stakeholders come together to discuss issues, enhance understanding, find common ground and communicate possible solutions to the industry.

ADMINISTRATORS:

Jeff Hendler

Jordan Hendler

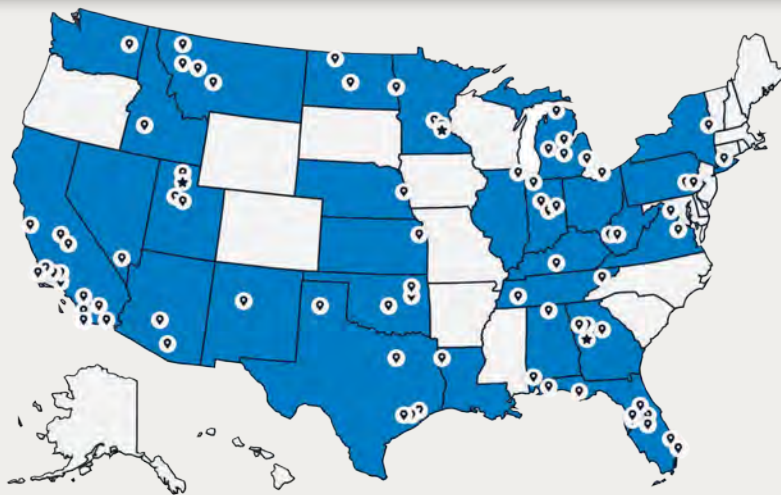
<https://ciclink.com/about/>



Build your successful
Calibration Business



Contact us to learn more:
(801) 810-1150
(855) 500-1533 Toll Free
info@caradas.com



**Leading the industry
in Certification,
Implementation, and
Support of start-up
ADAS Calibration
Businesses
for others.**

**Have you considered everything you need to build a calibration facility
the RIGHT way? Car ADAS Solutions is THE solution.**

"Providing an end-to-end solution, allowing you to focus on your core business."



MORE THAN JUST RADIATORS



WE'RE HERE FOR YOUR COLLISION REPAIR NEEDS



We offer a complete line of high quality radiators, condensers, fans, a/c components, headlights, taillights, fog lights, side mirrors, commercial and industrial cooling products, and more. Find us in your parts ordering system (CCC, Parts Trader, APU, OpsTrax), or call or visit us at:

1-877-723-4286

WWW.PERFORMANCERADIATOR.COM

PASSION BEYOND THE PARTS

Joining the GM Collision Repair Network marks your business as a GM-recognized facility for meeting the highest standards of GM training, equipment quality, and customer service.

Uphold those high standards by using GM Genuine Parts and ACDelco Original Equipment parts to help you promote safe, proper repairs for your customers, so they can return to the road with confidence.

CERTAINTY STARTS HERE



**EXPLORE THE
BENEFITS**



**COLLISION
REPAIR NETWORK**

©2023 General Motors. All rights reserved.

FUSOR[®] 800 HD PLUS SERIES



Fusor High Definition Plus sprayable sealers are innovative one-component seam sealers designed for the precise duplication of OEM beaded sealers, wheelhouse coatings and sound deadening materials.

Features + Benefits

- Skins in 25 minutes or less
- Option to paint immediately or up to 30 days after application
- Reduces cycle time
- Achieves a perfect match with OEM appearance



FUSOR[®]
Repair Adhesives

SUPPORTING THE LOCAL Pros

A proven business model for over 20 years, ProColor Collision is growing!

ProColor Collision's mission is to be the leading network of independent body shops in the United States, offering an outstanding customer experience within modern, consistently branded, state-of-the-art facilities.

Launched in Canada in 2001, the ProColor brand is synonymous with quality and consistency in collision repair. With over 900* collision shops in our network around the world, we leverage efficiencies, best practices and global partnerships with insurers, fleets, and suppliers for the collective benefit of our independent owners.

Local business owners are supported by a team of sales, operational and marketing professionals, and backed by proven tools and ongoing training programs.

Standardized operations, management tools and consolidated technology solutions improve performance. The ProColor team of industry professionals are dedicated to supporting performance excellence.



Find out more at: procolor.com

ProColor Collision USA LLC
650 Pelham Blvd, Suite 100, St. Paul, MN 55114
ProColor Collision is a © Registered Trademark of MONDOFIX INC.
*Total number of collision shops operating under various brand names around the world.



Protection = Peace of mind

We have your whole
team covered.

Kent Automotive is here for your insulated,
chemical-resistant and non-conductive
PPE needs to keep your team safe.

CONTACT US TODAY!

USA: 888.YES.KENT (888.937.5368) | kent-automotive.com

Scan to
Visit Kent



FOCUSADVISORS.COM

THERE ARE MORE GROWTH AND EXIT OPTIONS THAN EVER BEFORE

More national and regional
buyers, more private equity
investors, more opportunities
to accelerate growth or exit
with your business and
employees in good hands



Contact:
Chris Lane
Principal, Focus Advisors
(415) 377-9588
chris.lane@focusadvisors.com

GROWING

Business owners in the collision repair industry can now partner with investment firms to leverage their capital and growth expertise. With nearly 100 PE firms actively seeking opportunities in this space, entrepreneurs can accelerate their expansion and achieve their vision.

EXITING

With 7 national, 5 large regional, and a growing number of new PE-backed platforms actively buying collision businesses, many owners can choose the right fit to succeed them and continue their legacies.

WHY US

We know all the buyers and investors, and have the pulse of the market giving us unparalleled insight into value, interest, and opportunity timing. With over 20 MSOs sold in the last 5 years, we believe we're in the best position to deliver your optimal outcome.



INNOVATION ON A ROLL

JTAPE is a leading innovator in specialist masking, protection, and adhesive solutions for the collision repair and refinish market. We listen to the challenges experienced by painters and design patented products that add value, standardize process and improve efficiencies during the masking process.

- Foam Masking Tapes
- Blending Tapes
- Attachment Tapes
- Masking Tapes
- Protection Tapes
- Protection Films

For more information visit www.jtape.com

Call +1 802 500 3335 or Email nam@jtape.com



**CERTIFIED
COLLISION
GROUP™**

TRANSFORMING THE BUSINESS OF COLLISION REPAIR

Serving & Supporting
Independent Collision
Repair Operators



LOCAL | INDEPENDENT | CERTIFIED | PREFERRED

CertifiedCG.COM



Al Estorga (1984-85)

Deceased

Jack Caldwell (1986)

Deceased

Jeff Hendler (1987-88)

ph: 509-539-5629

Chuck Sulkala (1989-90)

ph: 617-803-1120

Darrell Malott (1991-92)

Deceased

Nikki McDonald (1993-94)

ph: 719-647-9395

Joe Landolfi (1995-1996)

Erick Bickett (1997-1998)

ph: 714-279-2031

Dale Delmege (1999-2000)

Deceased

Lou DiLisio (2001-2002)

ph: 847-507-3950

Roger Wright (2003-2004)

ph: 404-886-3364

Rick Tuuri (2005-2006)

ph: 925-487-5799

Stacy Bartnik (2007-2008)

ph: 616-265-2507

Russell Thrall III (2009-2010)

ph: 570-620-8677

Mike Quinn (2011-2012)

ph: 520-797-9000

George Avery (2013-2014)

ph: 309-825-7357

Randy Stabler (2015-2016)

ph: 818-652-0443

Guy Bargnes (2017-2018)

ph: 313-799-1408

Jeff Peevy (2019-2020)

ph: 224-704-3840

Darrell Amberson (2021-2022)

ph: 224-704-3840

Frank Terlep (2023)

ph: 619-318-9856



CONTACT US:

804-746-1033

info@ciclink.com

www.ciclink.com